## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information	
Name *	George Foster
Phone Number *	(540) 309–2396
Email *	Treefarmer832@gmail.com
Address *	4 Woodman Ave New Castle, VA 24127 United States
Planned Business Location (retail, office space, suite, home based) *	home to start
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	insurance sales 2 yrs with Farm bureau, was a truck driver before
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	I am captive for VA farm Bureau, looking at going independent for more growth and freedom write more and may start from home would like to get a office . may start part time first. want to focus on customer first . would have more options being independent.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	guidance on starting up and
What is Your Timeline in Making a Decision: *	with in next twelve months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	160000

PL%- VS - CL% ratio: *	90%vs 10%
Lead Carrier(s): *	VA Farm Bureau
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	40000,60000, not sure yet
Estimated Commission Income Year 1, 2, 3: *	12000,16000
Primary Sales Initiatives: *	advertise, calls, referrals,
Additional Information: non– completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	signed a 1 year non-compete clause.
Date Signed: *	Tuesday, August 1, 2017

DocuSigned by: GLOYGE FOSTER 8E93E54D14E148E...