


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

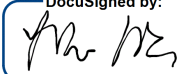
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Moriah Weckhorst
Phone Number *	(918) 688-6090
Email *	mdhtennis@gmail.com
Address *	 8297 E 123rd St S Bixby, Ok 74008 United States
Planned Business Location (retail, office space, suite, home based) *	Home based/Suite
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance Sales at State Farm
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I am motivated to produce for myself, even though my father is a State Farm agent and I word in the State Farm world. I want to be able to have the freedom of not being captive, work in my own creative way. This leads me to the independent world, which I would like to dip the in the Personal lines and Commercial business.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Work(location) flexibly, innovative ideas and diversity in policies
What is Your Timeline in Making a Decision: *	As Iâ€™m 23, I would like to make this transition in the next 2-3 years.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	50,000 captive with other responsibilities in the office...about 50% of time in sales day to day.
PL%- VS - CL% ratio: *	75% PL vs 25% CL
Lead Carrier(s): *	State Farm
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	Year 1- \$300,000 Year2- \$400,000 Year 3- \$600,000
Estimated Commission Income Year 1, 2, 3: *	Y1- \$45,000 Y2- \$60,000 Y3- \$90,000
Primary Sales Initiatives: *	Referral from captives that cannot write. Apt/condo in area.
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	None
Date Signed: *	Tuesday, November 17, 2020

DocuSigned by:

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