

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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**Contact Information**

**Name \*** Kathryn Arbogast

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**Email \*** [karbogast5@gmail.com](mailto:karbogast5@gmail.com)

**Address \***   
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Tucker, Ga 30084  
United States

**Planned Business Location (retail, office space, suite, home based) \*** Currently have a small office I rent, but considering doing it from home.

**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** Spent 16 in banking then transitioned to insurance for the past 4 years. Spent the first year working for a State Farm agent then went to an independent agent.

**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? \*** I opened an independent agency right as Covid happened. I had already started the process so I kept going. I have a couple of appointments, but all I have is basically non standard. And I don't have any homeowners options. I'm looking to get better appointments and be able to bundle with home and auto. I recently bought the Black Friday special for CAC.

**Please describe your typical Customer Profile** Personal Lines

**What are your most important needs? \*** Standard carriers and a homeowners option

**What is Your Timeline in Making a Decision: \*** Imminent

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Present Agency Information:

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<b>Current Written Premium? (Captive/Independent) *</b>	Low maybe \$10K
<b>PL%- VS - CL% ratio: *</b>	PL 70% CL 30%
<b>Lead Carrier(s): *</b>	None
Plans going forward:	
<b>Estimated Premium Year 1, 2, 3: *</b>	I would love to do \$500K and double it years 2 and 3.
<b>Estimated Commission Income Year 1, 2, 3: *</b>	I currently make around 10% with my direct appoints.
<b>Primary Sales Initiatives: *</b>	Learning and implementing CAC
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *</b>	None
<b>Date Signed: *</b>	Saturday, November 21, 2020

DocuSigned by:  
  
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