


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Robert Palo
Phone Number *	(702) 412-9735
Email *	robert@robertpalo.com
Address *	 5518 Plainview Ave Las Vegas, Nevada 89122 United States
Planned Business Location (retail, office space, suite, home based) *	Retail
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Only been insurance about 3 months. Was in the casino industry before that for 16 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I am currently a Farmers Agent in Las Vegas. I have only been with them for a few months but their auto is so non competitive that it is very hard to build up a book of business.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive carriers in my area
What is Your Timeline in Making a Decision: *	Very soon
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	Captive 20k

PL%– VS – CL% ratio: * 100% PL right now

Lead Carrier(s): * Farmers

Plans going forward:

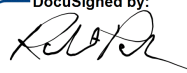
Estimated Premium Year 1, 2, 3: * 360k, 600k, 900k

Estimated Commission Income Year 1, 2, 3: * 45k, 72k, 108k

Primary Sales Initiatives: * Using what I learned in CAC and having the freedom to go out and find business through networking.

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * I will have a non compete against Farmers customers for 1 yr. I had a bankruptcy 2 years ago and have not been terminated by any carriers. Also no convictions

Date Signed: * Friday, November 13, 2020

DocuSigned by:

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