


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

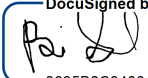
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Bianca Sandoval
Phone Number *	(832) 359-2548
Email *	biancareneesandoval@gmail.com
Address *	 12311 paddock way Houston, Tx 77065 United States
Planned Business Location (retail, office space, suite, home based) *	Office space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance CSR/producer since 2008
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I've worked as a CSR and sales producer at a Farmers agency since 2008. Aside from extensive product knowledge, marketing skills, and the love for this field, I am obsessed with creating my own opportunities (for myself and more importantly my family) for success, of leading a team with structure, goals and a true sense of direction as a team, something that has been lacking with our agency for quite sometime. I handle all commercial, life, and personal lines.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	To get appointments with reputable and known carriers for personal and commercial lines.
What is Your Timeline in Making a Decision: *	within 30 days

Present Agency Information:

Current Written Premium? (Captive/Independent) *	lâ€™m a csr/producer, not an agency owner
PL%- VS - CL% ratio: *	75% PL, 25 %CL
Lead Carrier(s): *	Farmers, Fed Nat
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	300,000
Estimated Commission Income Year 1, 2, 3: *	Unsure
Primary Sales Initiatives: *	Prospecting via outbound calls, networking, referrals, developing an effective sales management procedure, creating a pipeline
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	None
Date Signed: *	Wednesday, November 11, 2020

DocuSigned by:

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