


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

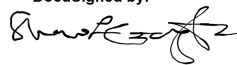
<b>Name *</b>	Sharon Covington
<b>Phone Number *</b>	(910) 751-0396
<b>Email *</b>	<a href="mailto:sharoncovington@yahoo.com">sharoncovington@yahoo.com</a>
<b>Address *</b>	 1305 General Lee Avenue Fayetteville , NC 28305 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Suite and home
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	I worked for an independent agency as well as a captive agency and I have a background in human resources, marketing, outreach and also I'm an entrepreneur. I am licensed and property casualty life health accident, certified with CMS for ACA in NC.
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency Motivation for exploring options?) *</b>	As I explained this evening I have been in the captive market and do not like it. I enjoyed working for the independent agency because I have more to offer my clients. I am trying to decide what's the best route to take to open an independent agency and I'm also seeking better understanding of some of the resources that I may need or do need and just don't know it.
<b>Please describe your typical Customer Profile</b>	Commercial Lines
<b>What are your most important needs? *</b>	Start up info and carrier options
<b>What is Your Timeline in Making a Decision: *</b>	1-2 months

Present Agency Information:

<b>Current Written Premium? (Captive/Independent) *</b>	N/A
<b>PL%- VS - CL% ratio: *</b>	Unknown
<b>Lead Carrier(s): *</b>	State Farm

Plans going forward:

<b>Estimated Premium Year 1, 2, 3: *</b>	250-350k, 300k-450k, 400k-550k
<b>Estimated Commission Income Year 1, 2, 3: *</b>	Unknown
<b>Primary Sales Initiatives: *</b>	Unknown
<b>Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *</b>	No non competes, hold a public trust with federal govt so no background issues, crimes or bankruptcy.
<b>Date Signed: *</b>	Tuesday, November 17, 2020

DocuSigned by:  
  
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