## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information	
Name *	George Bratcher
Phone Number *	(573) 205–9312
Email *	gbratcher20@gmail.com
Address *	Steelville , Missouri 65565 United States
Planned Business Location (retail, office space, suite, home based) *	Office space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	I've been a licensed producer for 2 years P&C, L&H. Previously I was in purchasing and inventory management for 3 years and inside sales for 2 years before that.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	I work for a captive agent. I run the entire office alone, field phone call's for service to existing customers and sales for new customers, handle all walk-in traffic for service of existing clients as well as quoting new clients. I have basically been running this agency and think it's time for me to run my own agency instead of running somebody else's.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Support, quoting software
What is Your Timeline in Making a Decision: *	Next 6 months
Present Agency Information:	

Current Written Premium? (Captive/Independent) *	190,000
PL%- VS - CL% ratio: *	PL 85% CL 15%
Lead Carrier(s): *	Missouri Farm Bureau
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	\$500,000, 750,000, 1,000,000
Estimated Commission Income Year 1, 2, 3: *	\$50,000: \$75,000: \$100,000
Primary Sales Initiatives: *	I love in a smaller community availability is the key. I plan to be available, knowledgeable about my products and provide clients with honest coverage details and the proper coverage for their situation
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etc… *	None
Date Signed: *	Wednesday, October 21, 2020

