


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Sandra Ayala
Phone Number *	(661) 330-7813
Email *	sandrai.ayala@yahoo.com
Address *	 6309 Thorton Ave Bakersfield, CA 93313 United States
Planned Business Location (retail, office space, suite, home based) *	retail
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	<p>Captive Farmers agent with no support, started with AAA 5 years ago and decided to go out on my own and chose Farmers because of the "support" I was offered. I am only 6 months in and obviously fairly new and don't have a huge book of business. I was hoping to explore my options. I've been seeing ALOT of Farmers agents even those who have been around for a long time wish they had left sooner and I don't want to be in the same boat.</p>
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Support/Having more options to serve my clients
What is Your Timeline in Making a Decision: *	1-2 years

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Captive – Unknown
PL%- VS – CL% ratio: *	90/10
Lead Carrier(s): *	Everquote CAC

Plans going forward:

Estimated Premium Year 1, 2, 3: *	120000
Estimated Commission Income Year 1, 2, 3: *	Unknown
Primary Sales Initiatives: *	Being proactive in generating leads and being able to close those leads.
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Farmers non-competes agreement
Date Signed: *	Monday, November 2, 2020

DocuSigned by:
Sandra Ayala
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