## **CIA Prospective Agent Non-Disclosure**

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy  $\hat{a} \in \mathbb{C}$  Draft $\hat{a} \in \bullet$  of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.

2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.

3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.

4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.

5. The validity and performance of this contract are governed by the laws of the State of Colorado.

6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

| Name *Je LaychakPhone Number *(12) 260-4968Email *ocietski@cloud.comAddress *Sof evergreen In<br>Acme, Pa 15628<br>United StatesPlanned Business Location (retail),<br>office space, suite, home based)Home based/OfficeCill us about your background<br>(you di beforače) *O years in insuranceRescribe Your Present Situation and<br>byoportunity? (Captive or Independent<br>softions?) *Am currently Captive.I do very well when I am not being<br>of what to do. I am good at finding nitch markets and<br>uning with it. I am a member of CAC sol believe in Taylor<br>ol what to do. I am good at finding nitch markets and<br>uning with it. I am a member of GAC sol believe in Taylor<br>ol what to do. I am good at finding nitch markets and<br>uning with it. I am a member of CAC sol believe in Taylor<br>ol what to do. I am good at finding nitch markets and<br>uning with it. I am a member of GAC sol believe in Taylor<br>and his company.I want to be part of group that<br>understands marketing and wants agents to be successful.Plase describe your typical Custom<br>rofifieBaving solutions to customers needsWhat are your most important needs?Baving solutions to customers needsWata Is Your Timeline In Making a<br>belowing in the sub   |   |   |
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| Phone Number *(12) 260-4968Fmall *ocietski@icloud.comAddress *Ocietski@icloud.comAddress *Parser Parser Pa | Contact Information   |   |
| Fmail *pcjetski@icloud.comAddress *jc? evergreen In<br>Acme, Pa 15628<br>United StatesPlaned Business Location (retail,<br>office space, suite, home based) *Home based/OfficeClus about your background<br>(insurance, Financial, Tax Prep., what<br>you did before&E() *20 years in insuranceDescribe Your Present Situation and<br>What has you exploring new<br>opportunity? (Captive or Independent<br>Agency&E(Motivation for exploring)I am currently Captive. I do very well when I am not being<br>toid what to do. I am good at finding nitch markets and<br>running with it. I am a member of CAC so I believe in Taylor<br>and his company. I want to be part of group that<br>understands marketing and wants agents to be successful.Please describe your typical Customer<br>brofilePersonal LinesWhat re your most Important needs?Lam ready now. I just need to figure out a exit plan.<br>Decision: *Versent Agency Information:Zam ready now. I just need to figure out a exit plan.<br>2 million   | Name *  | Joe Laychak   |
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| *       What is Your Timeline in Making a Decision: *       Present Agency Information:       Current Written Premium?       2 million   |   | Personal Lines  |
| Decision: * Present Agency Information: Current Written Premium? 2 million   |   | Having solutions to customers needs   |
| Current Written Premium? 2 million   | -   | I am ready now. I just need to figure out a exit plan.  |
|  | Present Agency Information:   |   |
|  |   | 2 million   |

| PL%- VS - CL% ratio: *   | 9% –15%  |
|--|--|
| Lead Carrier(s): *   | Referrals  |
| Plans going forward:   |  |
| Estimated Premium Year 1, 2, 3: *  | Need to get to million in premium asap           |
| Estimated Commission Income Year 1, 2, 3: *  | 75,125,200                                       |
| Primary Sales Initiatives: *   | Constantly fill the pipeline to get new business |
| Additional Information: non–<br>completes, previous criminal<br>convictions, carrier terminations,<br>bankruptcy, etc… * | Non-compete                                      |
| Date Signed: *   | Tuesday, September 29, 2020                      |

