


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
-
-

Contact Information

Name *	Robbie Delzeit
Phone Number *	(785) 621-4663
Email *	robbie@platinuminsurance.net
Address *	 116 E 11th St Hays, Ks 67601 United States
Planned Business Location (retail, office space, suite, home based) *	Office Space
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	We have been selling P&C Insurance for about a year now.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	We have been selling P&C insurance for 1 year now under a helping agency. We are at a point where we think we are ready to start our own agency. There are 3 producers in our office 2 are full time and one only sales part time. He is the owner of our Insurance company and the owner of the real estate office where our office is located. Like I said we are located inside the real estate office along with a mortgage company so we have a great relationship with both offices.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive products
What is Your Timeline in Making a Decision: *	01/01/2020

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Independent
PL%- VS - CL% ratio: *	85/15
Lead Carrier(s): *	Nationwide and State Auto

Plans going forward:

Estimated Premium Year 1, 2, 3: *	year 1 500k, year 2 1.2 m, year 3 2m
Estimated Commission Income Year 1, 2, 3: *	20%, 100K for year 1, 240K for year 2, 400k for year 3
Primary Sales Initiatives: *	Bonuses
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	We don't have a non-complete
Date Signed: *	Tuesday, October 27, 2020

DocuSigned by:

F98C3F515A30424...