


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

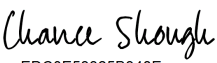
Name *	Chance Shough
Phone Number *	(505) 306-1318
Email *	clshough@gmail.com
Address *	 1050 N Molina Rd Belen, NM 87002 United States
Planned Business Location (retail, office space, suite, home based) *	Office in Monte Vista Colorado
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	2 years CSR Producer State Farm, Farmers, American Family. 6 years Health Insurance billing and bookkeeping.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	<p>Producer at American Family agency. Unable to cover much due to AmFam appetite. Having to use AmFam brokerage which results in low commision. District managers are too sheltered to realise that they are uncompetitive in this area and are too strict on undereoritng to cover most homes. Example, homes In fire zones, mobile homes, etc. Having to use Burns and Wilcox and Foremost for most everything. Ocassionally American Modern for TLocl roofs.</p>
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Carriers that work with fore risk, mobile homes, and competitive auto.
What is Your Timeline in Making a Decision: *	Wanting to move forward and potentially open Spring 2021 pending small business loan.

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Last month 10,000. AmFam isn't a good fit for the valley.
PL%- VS - CL% ratio: *	Unk
Lead Carrier(s): *	Lead Amp.

Plans going forward:

Estimated Premium Year 1, 2, 3: *	120,000. 160,000. 200,000
Estimated Commission Income Year 1, 2, 3: *	14,000. 3000. 45000
Primary Sales Initiatives: *	Lead Purchasing. Advertisements. Existing relationships in community. NonResident license for New Mexico to service old clientele.
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	Foremost potentially. The General.
Date Signed: *	Sunday, October 11, 2020

DocuSigned by:

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