


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	john parker
Phone Number *	(214) 675-0223
Email *	johneparker4@gmail.com
Address *	 4701 w. park blvd #208 plano, texas 75093 United States
Planned Business Location (retail, office space, suite, home based) *	retail
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance Agency with Farmers for over 17 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	I've been with Farmers for 17 years. I just spent 50K moving my office to a retail location last year and with Covid and not many coming into the office like before, all our marketing efforts have been put on hold, our new business production has remained flat and my agency has remained flat over the past five years. I'm ready to triple our new business production and get my agency to the next level. I only have one Producer now, had up to 5, over the years. Along with my wife, we have 3 licensed agents and I'd like to add a few more to grow an independent book faster than I can the captive Farmers book.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive Home Carriers

What is Your Timeline in Making a Decision: * 90 Days

Present Agency Information:

Current Written Premium? (Captive/Independent) * 2.5M

PL%- VS - CL% ratio: * 95-5

Lead Carrier(s): * Farmers

Plans going forward:

Estimated Premium Year 1, 2, 3: * 1M+

Estimated Commission Income Year 1, 2, 3: * 50K, 100K+

Primary Sales Initiatives: * Personal Lines – Home then Auto

Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ * nothing yet

Date Signed: * Monday, October 26, 2020

DocuSigned by:

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