


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Rob Johnston
Phone Number *	(919) 641-2831
Email *	robjohnstonltc@yahoo.com
Address *	 2029 Olive Tree LN Clayton, NC 27520 United States
Planned Business Location (retail, office space, suite, home based) *	Raleigh and Clayton NC
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	I have 12 years experience in P&C ,and 15 years in LTCI experience.
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I was a captive agent for seven years ,and now an independent agent for the last 5 years owning my book of business.Concerned about not having my name on the emails that go to my clients ,and or mailers.Concerned about the record keeping of my clients.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	to know that I own my book of business and my name is on my clients documents
What is Your Timeline in Making a Decision: *	two to 6 months
Present Agency Information:	
Current Written Premium? (Captive/Independent) *	my book is about \$600,000

PL%- VS - CL% ratio: *	unknown
Lead Carrier(s): *	Erie and Progressive
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	200,000,400,000 600,000
Estimated Commission Income Year 1, 2, 3: *	80,000 150,000 200,000
Primary Sales Initiatives: *	marketing myself to mortgage broker and calling on warm quality leads
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	none
Date Signed: *	Saturday, September 26, 2020

DocuSigned by:

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