CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name *	Donna Mcdaniel		
Phone Number *	(337) 226-5197		
Email *	agent@championinsurance.agency		
Address *	110 East Lula St Leesville , Louisiana 71446 United States		
Planned Business Location (retail, office space, suite, home based) *	Retail		
Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) *	I have 20 yrs experience as an independent agent. I have recently opened my own agency.		
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *	I am an independent agent and a new agency owner. I have 20 yrs in the insurance industry and I love my career. I am having a little problems being able to get appointed with personal lines markets for auto and home that are admitted. I keep getting "we are not adding and new appointments at this time in Louisiana― . I know markets can be tough in Louisiana but I have sold these same companies and place quality and a large quantity on the books for them. This does not seem to matter.		
Please describe your typical Customer Profile	Personal Lines		
What are your most important needs?	Markets, agency management system		
What is Your Timeline in Making a Decision: *	Asap		

Present Ac	iencv	Inform	ation:

Current Written Premium? 900

(Captive/Independent) *

PL%- VS - CL% ratio: * CL 100%

Lead Carrier(s): * Hiscox

Plans going forward:

Estimated Premium Year 1, 2, 3: * 150000, 300000,450000

Estimated Commission Income Year 1, 20000, 30000, 500000

2, 3: *

Primary Sales Initiatives: * Cross sell

Additional Information: non— I started 8/19/2020 I was not able to immediately sale due completes, previous criminal to getting contracts in place and then we got hit with the convictions, carrier terminations, hurricane. I normally bind 30-40 policies a month.

bankruptcy, etc… *

Date Signed: * Friday, September 18, 2020

DocuSigned by:

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