


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Stephen Knight
Phone Number *	(770) 719-9980
Email *	steve@gaknightco.com
Address *	 265 Brookwood, Ln Fayetteville, Georgia 30215 United States
Planned Business Location (retail, office space, suite, home based) *	Home based to start
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	GA Ins Lic since 2006 P&C Life Health – Full time since 2015 – Mortgage Broker 2000-2013
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	Currently Independent – Specialized in Commercial, including Trucking for last 5 yrs. Want to do more life, Want to own my book. Want to be more in control of my career. – I have just started a LLC, secured a domain name, obtained an Agency license. I am primed and ready to get busy. I have a non-compete, so I need to generate new clients. To begin with, I would like to sell more life, due to less servicing requirements. Then I can work the cross sell. I am on a shoestring budget until I get everything off of the ground.
Please describe your typical Customer Profile	Commercial Lines
What are your most important needs? *	Workflow, CRM, marketing, clients, aggregator/Cluster, Maybe a new IMO, cash.
What is Your Timeline in Making a Decision: *	Yesterday... ASAP

Present Agency Information:

Current Written Premium? (Captive/Independent) *	Start-up - 0
PL%- VS - CL% ratio: *	25% PL - 75% CL - Projected for P&C
Lead Carrier(s): *	BHHC Progressive

Plans going forward:

Estimated Premium Year 1, 2, 3: *	\$500k, \$1mil, \$2mil
Estimated Commission Income Year 1, 2, 3: *	\$50k, \$100k, \$200k
Primary Sales Initiatives: *	Start w life, Cross sell, contact everyone that is not on my non-compete
Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	3 yr Non-Compete, No convictions, No carrier terminations, BK 8 yrs ago
Date Signed: *	Friday, October 9, 2020

DocuSigned by:

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