


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

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| <b>Name *</b>   | Scott Stone   |
| <b>Phone Number *</b>   | (404) 454-6959  |
| <b>Email *</b>  | <a href="mailto:scottstone31@gmail.com">scottstone31@gmail.com</a>  |
| <b>Address *</b>  | <br>2767 Camp Mitchell Rd<br>Loganville, GA 30052<br>United States   |
| <b>Planned Business Location (retail, office space, suite, home based) *</b>  | Office Space  |
| <b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>   | Current State Farm Agent – Previously owned/ran a recruiting firm   |
| <b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *</b> | Presently dealing with compliance issues. Feeling hamstrung at every turn. Looking to see if the elimination of handcuffs will allow me to better help prospects become customers. I also would like to be building something where I have some ownership interest and flexibility when I decide to hang it up. Wondering if there isn't a better fit for my personality and desire to put customer over carrier. |
| <b>Please describe your typical Customer Profile</b>  | Personal Lines  |
| <b>What are your most important needs? *</b>  | Carriers and technology – Support   |
| <b>What is Your Timeline in Making a Decision: *</b>  | Flexible – Just starting to explore options   |

Present Agency Information:

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| <b>Current Written Premium?<br/>(Captive/Independent) *</b>  | Started on 3/2019 with 1.3mm. Current book is 2.48mm |
| <b>PL%- VS - CL% ratio: *</b>  | Close ration is 13.5%                                |
| <b>Lead Carrier(s): *</b>  | Just State Farm                                      |
| Plans going forward:   |  |
| <b>Estimated Premium Year 1, 2, 3: *</b>   | 500k, 750k, 1mm                                      |
| <b>Estimated Commission Income Year 1,<br/>2, 3: *</b>   | 65k, Yrs 2 and 3, Commision plus renewals            |
| <b>Primary Sales Initiatives: *</b>  | Have an option for the majority of people I contact  |
| <b>Additional Information: non-<br/>completes, previous criminal<br/>convictions, carrier terminations,<br/>bankruptcy, etcâ€¦ *</b> | Current SF contract, Had a personal BK in 5/2011     |
| <b>Date Signed: *</b>  | Thursday, September 17, 2020                         |

DocuSigned by:  
  
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