


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information


<b>Name *</b>	Tyler Woodall
<b>Phone Number *</b>	(864) 934-6985
<b>Email *</b>	<a href="mailto:tyler@fintec1.com">tyler@fintec1.com</a>
<b>Address *</b>	 401 Alliance Parkway Anderson, SC 29621 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Office Suite
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	Insurance
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *</b>	Taylor and I have discussed, but I am leaving my current agency next May, and want to discuss possibilities.
<b>Please describe your typical Customer Profile</b>	Commercial Lines
<b>What are your most important needs? *</b>	Really want to get into more personal lines. In CAC, so have the opportunity to bring in lots of leads, and now want to capitalize
<b>What is Your Timeline in Making a Decision: *</b>	9 months

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Present Agency Information:

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<b>Current Written Premium? (Captive/Independent) *</b>	\$325k, currently in my second year (Independent)
<b>PL%- VS - CL% ratio: *</b>	95% commercial
<b>Lead Carrier(s): *</b>	State Auto, Builders Mutual
Plans going forward:	
<b>Estimated Premium Year 1, 2, 3: *</b>	\$350k new biz oer year, AT LEAST. Joined CAC a few months ago, and bringing in tons of leads. Using AE, and so I really think I can grow PL.
<b>Estimated Commission Income Year 1, 2, 3: *</b>	12% of the above is \$42k on new biz.
<b>Primary Sales Initiatives: *</b>	I do a lot of face to face on commercial. X date, then build relationships. I am bringing in business that way. I have some ads crushing it for life insurance on Facebook, but am going to get into contests with Tacobot.
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦! *</b>	None of the above
<b>Date Signed: *</b>	Wednesday, August 26, 2020

DocuSigned by:  
  
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