CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

Name * Tiffany Kibler

Phone Number * (937) 414–8980

Email * tswankhaus@gmail.com

Address *

2828 Comanche Dr

Kettering, Ohio 45420

United States

Planned Business

Location (retail, office

space, suite, home

based) *

Currently home based but will be moving to an office space.

Tell us about your

background

(Insurance, Financial,

Tax Prep., what you

did before…) *

I have been licensed in p&c since 2012. I have worked with two separate agencies in the past who were both independent agency. I also worked with an IT company.

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) *

After working in insurance industry and understanding the importance of proper coverage as well as the insureds understanding of their policy I began exploring the opportunity to start my own agency. I then began working with MSP owners and IT business owners and learned the true need for cyber security insurance and understanding of their insurance. I am looking to start my own agency with a focus on cyber security insurance for MSP/IT industries. I have a large group of MSP owners across the states that I would have access to. My goal is once my business has been established and my book of business has reached to a certain point I will expand the focus outside of MSP/IT.

Please describe your

Commercial Lines

typical Customer

Profile

What are your most

Binding Authority, Owning my book of business

important needs? *

What is Your Timeline ASAP

in Making a Decision:

*

Present Agency Information:

Current Written

Na

Premium?

(Captive/Independent)

*

PL%- VS - CL% ratio: * Na

Lead Carrier(s): *

100+

Plans going forward:

Estimated Premium

1M, 2M, 3M

Year 1, 2, 3: *

Estimated

70%, 80%, tbd

Commission Income

Year 1, 2, 3: *

Primary Sales
Initiatives: *

Facebook groups & pages, Funnels, as well as personal connections to

business owners I have made.

Additional

None

Information: non-

completes, previous

criminal convictions,

carrier terminations,

bankruptcy, etc… *

Date Signed: *

Monday, October 5, 2020

