

CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name * Ray Lawrence

Phone Number * (614) 857-5920

Email * rlawrence83@outlook.com

Address * 
1125 Graves mill rd
Lynchburg , Va 24502
United States

Planned Business Home

Location (retail, office space, suite, home based) *

Tell us about your background (Insurance, Financial, Tax Prep., what you did before) * P&C CSR, Resolution Analysts, Sales – 7 years total experience

Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *

Captive agent: I'm honestly looking to be in insurance as a long life career, I love it! But working with one product limits my customer base which limits the feeling of success as an agent. I love helping: it's what the industry is about, but with one product type it feels like a disservice to my clients. I just want my love for the industry to be duplicated internal when I go home and think about my day. I want options that truly fit the needs of the customers, I want a seamless experience for them, I want my own hours, I want my own book, and I want it things to be lucrative enough to fulfill my family's needs.

Please describe your typical Customer Profile Personal Lines

What are your most important needs? * Client options, mentor ship or support, and money

What is Your Timeline in Making a Decision: * 6 months or less

Present Agency Information:

Current Written Premium? (Captive/Independent) * Average month 10-20k

PL%- VS - CL% ratio: * ???

Lead Carrier(s): * Allstate

Plans going forward:

Estimated Premium Year 1, 2, 3: * 50k-100k, 75k - 150k, 150k - 250k

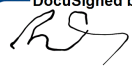
Estimated Commission Income Year 1, 2, 3: * 20 - 30k, 30 - 40k, 60k+

Primary Sales Initiatives: * Networking - more business partners, realtors, loan officers, loan processors, CPAs, Property Managers. Learn how create marketing funnels, and automation

Additional Information: non-completes, previous No

**criminal convictions,
carrier terminations,
bankruptcy, etc.**

Date Signed: * Saturday, August 8, 2020

DocuSigned by:

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