

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

<b>Name *</b>	Hayden Wallace
<b>Phone Number *</b>	(318) 510-0636
<b>Email *</b>	<a href="mailto:hayden@wallacebrokerage.com">hayden@wallacebrokerage.com</a>
<b>Address *</b>	 2285 Benton Rr GOP III Bossier City, LA 71111 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Office
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	Independent agent since 2013
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *</b>	<p>Independent agency. I have not really had access to the carriers that draws people or that remain stable. Due to recent storms, my carriers have pulled out of the area and we are in a jam.</p> <p>We are sitting around \$20k in P&amp;C AP. I want to grow to \$100k in mostly homeowners within the next 12 months and grow a team.</p> <p>I am a realtor and heavily involved with the market here and I think we can really grow.</p>
<b>Please describe your typical Customer Profile</b>	Personal Lines
<b>What are your most important needs? *</b>	Homeowner carriers

**What is Your Timeline in Making a Decision: \*** 1-3 months

Present Agency Information:

**Current Written Premium? (Captive/Independent) \*** 20000

**PL%- VS - CL% ratio: \*** 90/10

**Lead Carrier(s): \*** Excalibur and Foremost

Plans going forward:

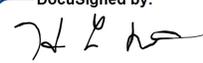
**Estimated Premium Year 1, 2, 3: \*** 100 homes per year

**Estimated Commission Income Year 1, 2, 3: \*** 30k, 60k, 90k

**Primary Sales Initiatives: \*** Networking and social media

**Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ \*** Carrier terminations due to pull outs

**Date Signed: \*** Wednesday, August 5, 2020

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