

## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:


1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

**Name \*** Jamilya Caravella

**Phone Number \*** (469) 507-1749

**Email \*** [jamilya.caravella@gmail.com](mailto:jamilya.caravella@gmail.com)

**Address \***   
7306 La Manga Dr  
Dallas, Texas 75248  
United States

**Planned Business** Home based/Office space

**Location (retail, office space, suite, home based) \***

**Tell us about your background (Insurance, Financial, Tax Prep., what you did before) \*** 3 years with State Farm Agency (Sales and Service Representative)

**Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) \***

I always wanted to start my own insurance agency. After some time in State Farm, I realized that it is not a great fit for me, for several reasons. First of all, I want to own my book of business. Secondly, I want to have way higher commission and finally I want to sell more competitive products. Going Independent is scaring me just because I don't know much about it and I do need a support system and training for that. So I am willing to invest in my own business and receive knowledge. I have been contacted by Farmer's representative as well, it just looks like they require a lot in first 3 months period and already have at least one staff member.

**Please describe your typical Customer Profile** Personal Lines

**What are your most important needs? \*** Be able to become more successful

**What is Your Timeline in Making a Decision:** 2 days  
\*

Present Agency Information:

**Current Written Premium? (Captive/Independent) \*** 10-15000

**PL%- VS - CL% ratio: \*** 90/10

**Lead Carrier(s): \*** State Farm

Plans going forward:

**Estimated Premium Year 1, 2, 3: \*** 250000, 350000, 450000

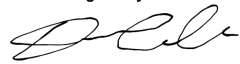
**Estimated Commission Income Year 1, 2, 3: \*** 400000,60000,80000

**Primary Sales Initiatives: \*** Strategic Sales

**Additional Information: non-completes, previous criminal convictions,** None

carrier terminations,  
bankruptcy, etcâ€¦ \*

Date Signed: \* Monday, July 27, 2020

DocuSigned by:  
  
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