


## CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
  2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
  3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
  4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
  5. The validity and performance of this contract are governed by the laws of the State of Colorado.
  6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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## Contact Information

<b>Name *</b>	Megan Perryman
<b>Phone Number *</b>	(904) 422-4410
<b>Email *</b>	<a href="mailto:megan.p.perryman@gmail.com">megan.p.perryman@gmail.com</a>
<b>Address *</b>	 10143 52nd Ave N St. Petersburg, Florida 33708 United States
<b>Planned Business Location (retail, office space, suite, home based) *</b>	Currently own a State Farm agency in an office complex, open to other options
<b>Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *</b>	State Farm for over 7 years now, retail management prior to that
<b>Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *</b>	I am currently a State Farm Agent looking to explore independent options. I spend a lot of money on marketing and leads that I have to turn away due to eligibility and uncompetitive rates in my area. My husband of 12 years is in the military, and I am looking to be able to be licensed in more than one state due to his relocation to Texas.
<b>Please describe your typical Customer Profile</b>	Personal Lines
<b>What are your most important needs? *</b>	Information on how to become an independent agent, developing referral partners, and personal branding
<b>What is Your Timeline in Making a Decision: *</b>	By the end of September

Present Agency Information:

<b>Current Written Premium? (Captive/Independent) *</b>	300,000 this year so far
<b>PL%- VS - CL% ratio: *</b>	98
<b>Lead Carrier(s): *</b>	State Farm, Citizens, Cabrillo, NFIP
Plans going forward:	
<b>Estimated Premium Year 1, 2, 3: *</b>	500,000; 800,000; 1M
<b>Estimated Commission Income Year 1, 2, 3: *</b>	50k; 80k; 100k
<b>Primary Sales Initiatives: *</b>	To develop referral partners and COI in order to exponentially grow my agency while maintaining a high level customer service to be a highly referred agency
<b>Additional Information: non-completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *</b>	Will have a 1 year non compete for my current customers after leaving state farm
<b>Date Signed: *</b>	Monday, August 3, 2020

DocuSigned by:  
  
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