CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

- 1. CIA will provide Prospective Agent with an original copy "Draft― of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
- 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
- 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
- 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
- 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
- 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Contact Information

| Name * | Adam Urbanik |
|---|--|
| Phone Number * | (630) 802–3301 |
| Email * | urbanik.adam@gmail.com |
| Address * | 1613 Swallow Street 1613 Naperville, IL 60565 United States |
| Planned Business Location (retail, office space, suite, home based) * | office space |
| Tell us about your background (Insurance, Financial, Tax Prep., what you did before…) * | I was in Food and Beverage prior insurance |
| Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency…Motivation for exploring options?) * | Currently a producer in an agency. I do take on all my own expenses, leads, marketing, E&O and my own website. The agency has a handful of carriers, I feel we need a few more to grow. I am looking at separating from the agency and start my own with my existing book. |
| Please describe your typical Customer Profile | Personal Lines |
| What are your most important needs? | Leads and carrier number |
| What is Your Timeline in Making a Decision: * | Next 30-60 days. |
| Present Agency Information: | |
| Current Written Premium? (Captive/Independent) * | 200,000 |

| PL%- VS - CL% ratio: * | PL 75 CL 25 |
|--|--|
| Lead Carrier(s): * | Erie and Mercury |
| Plans going forward: | |
| Estimated Premium Year 1, 2, 3: * | 300K 450k 500K Im not sure If i shooting to low or to high |
| Estimated Commission Income Year 1, 2, 3: * | 35K 50K 65K I was told for every 100K is 10 K in commission. |
| Primary Sales Initiatives: * | Social Media, referal partners, google reviews |
| Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etc… * | Gentlemen handshake |

Wednesday, July 22, 2020

Docusigned by:

Uhanik
503E29E1889A479...

Date Signed: *