


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Vanessa Roberson
Phone Number *	(817) 220-7682
Email *	myagent@burtnettinsurance.com
Address *	 905 E Hwy 199 Springtown, Tx 76082 United States
Planned Business Location (retail, office space, suite, home based) *	905 E Hwy 199 Springtown, TX 76082
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Family Agency owned for 20 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options? *	At the start of 2020 we transitioned from a home office and opened a store front. Although we are independent, we have primarily wrote for Texas based Germania Insurance. We primarily focus on personal home and auto, but joining forces with a company that can offer other options for my customers such as commercial, boat owners, and Umbrellas will help build more relationships and lifelong customers. We would also like to become a true independent and offer multiple options for home and personal auto.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	additional Home/auto carriers
What is Your Timeline in Making a Decision: *	Month

Present Agency Information:

Current Written Premium? (Captive/Independent) *	1,508,000
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PL%- VS - CL% ratio: *	96%P 4%C
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Lead Carrier(s): *	Germania Insurance
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Plans going forward:

Estimated Premium Year 1, 2, 3: *	grow 500k+
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Estimated Commission Income Year 1, 2, 3: *	250k increase by 50k year
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Primary Sales Initiatives: *	sales training, marketing
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Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	none
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Date Signed: *	Friday, July 24, 2020
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DocuSigned by:



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