


CIA Prospective Agent Non-Disclosure

This non-disclosure agreement is between Career Insurance Agents (CIA) and Prospective Agent of this agreement. Whereas CIA and Prospective Agent wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

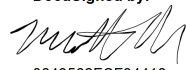
1. CIA will provide Prospective Agent with an original copy "Draft" of its standard Agency/Agent contract. In addition, CIA will provide Prospective Agent with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
 2. Prospective Agent agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
 3. Upon request of CIA, Prospective Agent will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
 4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
 5. The validity and performance of this contract are governed by the laws of the State of Colorado.
 6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.
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Contact Information

Name *	Matthew Hocutt
Phone Number *	(760) 567-6160
Email *	matthewhocutt001@gmail.com
Address *	 67508 Rio Naches Rd Cathedral City, California 92234 United States
Planned Business Location (retail, office space, suite, home based) *	Suite
Tell us about your background (Insurance, Financial, Tax Prep., what you did before) *	Insurance Agent 5 years
Describe Your Present Situation and What has you exploring new opportunity? (Captive or Independent Agency) Motivation for exploring options?) *	I am currently captive with Farmers. I was an independent with Steele Insurance Agency for 4 years, but there was a lack of support that a new agent needs that I didn't receive. I grew my book there to 700k and had to sell it because of no ownership. I am looking now to the opportunity because I have partnered up with a financial planner who would like to add P&C to his business.
Please describe your typical Customer Profile	Personal Lines
What are your most important needs? *	Competitive companies
What is Your Timeline in Making a Decision: *	1 month

Present Agency Information:

Current Written Premium? (Captive/Independent) *	200k
PL%- VS - CL% ratio: *	90/10
Lead Carrier(s): *	Farmers
Plans going forward:	
Estimated Premium Year 1, 2, 3: *	Year 1- 250K, Year 2- 600k Year 3- 950k
Estimated Commission Income Year 1, 2, 3: *	Year 1- 32,500 Y2- 78,000 Y3-. 123,500
Primary Sales Initiatives: *	Personal goals and family goals
Additional Information: non- completes, previous criminal convictions, carrier terminations, bankruptcy, etcâ€¦ *	No derogatory marks
Date Signed: *	Friday, July 17, 2020

DocuSigned by:

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