



**Please Complete, Sign and Fax to 1-866-275-1213 or
Email to Taylor@CareerInsuranceAgents.com**

This non-disclosure agreement (Agreement) is between Career Insurance Agents, (CIA) and Thomas Randall (Prospect). Whereas CIA and Prospect wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospect with an original copy "Draft" of its standard Agency/Agent contract (contract). In addition, CIA will provide Prospect with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
2. Prospect agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
3. Upon request of CIA, Prospect will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
5. The validity and performance of this contract are governed by the laws of the State of Colorado.
6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Career Insurance Agents:

Prospect:

Print Name _____

Print Name Thomas Randall

Signature _____

Signature  _____
1B17A78094474FF...

Title _____

Title Agent

Date _____

Date 7/11/2020

Career Insurance Agents Prospective Agent Questionnaire

***All Information is held in strictest confidence.**

Please complete the information below and either Fax to: 1-866-275-1213 or
Email to Taylor@CareerInsuranceAgents.com

How did you hear about CIA:

1. **Contact Information:** **Date:** 7/11/2020
 Name: Thomas Randall
 Address: 965 NE 10th St
 City: Grants Pass State: OR Zip Code: 97526
 Office PH: NA Cell PH: 8014270882 Fax: NA
 Preferred Email: tomrandall83@gmail.com

2. **Planned Business Location:** (retail, office space, suite, home based) Office Space

3. **Tell us about your background:** (Insurance, Financial, Tax Prep., what you did before...)
10 + Years in Banking, primarily commercial lending. 3 years insurance

4. **Describe Your Present Situation:** (Captive or Independent Agency...Motivation for exploring options?)
Captive State Farm Agent. Goosehead reached out to me and I'm doing research on different

5. **What are Your Most Important Needs:**
Owning the book, carriers, systems, processes, technology

6. **Please describe your typical Customer Profile:** (Preferred PL, Non-Standard PL, or Commercial – what segments...?) Preferred and Non-Standard

7. **What is Your Timeline in Making a Decision:** within a year

8. **Present Agency Information:**
 Written Premium Volume: 3000000
 PL% vs. CL% Split: 95% PL 5% CL
 Lead Carrier(s): State Farm

9. **Plans going forward:**
 Estimated Premium Year 1, 2, 3: 500,000, 1,000,000, 1,500,000
 Estimated Commission Income Year 1, 2, 3: 62500, 125,000, 187,500

Primary Sales Initiatives:
Grow PL quickly. I want this to be self sufficient quickly and continue to grow it steadily. These numbers are based on current growth with State Farm, and hopefully will be better with the higher closing percentages.

10. **Additional Information:** e.g., non-completes, previous criminal convictions, carrier terminations, bankruptcy, etc...
Nothing.