



**Please Complete, Sign and Fax to 1-866-275-1213 or
Email to Taylor@CareerInsuranceAgents.com**

This non-disclosure agreement (Agreement) is between Career Insurance Agents, (CIA) and
Kolby Kennedy _____ (Prospect). Whereas CIA and Prospect wish to exchange certain
information pertaining to the operations and contractual obligations of CIA and its independent contractors, these
two parties hereby agree to the following conditions:

1. CIA will provide Prospect with an original copy "Draft" of its standard Agency/Agent contract (contract). In addition, CIA will provide Prospect with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
2. Prospect agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
3. Upon request of CIA, Prospect will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
5. The validity and performance of this contract are governed by the laws of the State of Colorado.
6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

Career Insurance Agents:

Prospect:

Print Name _____

Print Name Kolby Kennedy _____

Signature _____

Signature  _____
DD8F3CFE70F5475...

Title _____

Title Agent _____

Date _____

Date 7/7/2020 _____

Career Insurance Agents Prospective Agent Questionnaire

***All Information is held in strictest confidence.**

Please complete the information below and either Fax to: 1-866-275-1213 or Email to Taylor@CareerInsuranceAgents.com

How did you hear about CIA:

1. **Contact Information:** **Date:** 7/7/2020
 Name: Kolby Kennedy
 Address: 104 Linwood Ct
 City: Natchez State: MS Zip Code: 39120
 Office PH: 318-758-1318 Cell PH: 318-758-1318 Fax: 318-758-1318
 Preferred Email: Kennedykolby@yahoo.com

2. **Planned Business Location:** (retail, office space, suite, home based) Office Space

3. **Tell us about your background:** (Insurance, Financial, Tax Prep., what you did before...)
I have been in insurance for two in a half years now.

4. **Describe Your Present Situation:** (Captive or Independent Agency...Motivation for exploring options?)
I started Captive and I am Independent now. Owning my own business/book

5. **What are Your Most Important Needs:**
Supporting my family.

6. **Please describe your typical Customer Profile:** (Preferred PL, Non-Standard PL, or Commercial – what segments...?) Preferred and non standard I would say it is half and half

7. **What is Your Timeline in Making a Decision:** 4-6 months

8. **Present Agency Information:**
 Written Premium Volume: I wrote \$185,000 from March till December
 PL% vs. CL% Split: 15% till I meet My draw then 7.5%
 Lead Carrier(s): Travelers, Safeco, State Auto

9. **Plans going forward:**
 Estimated Premium Year 1, 2, 3: \$500,000, \$500,000, \$650,000
 Estimated Commission Income Year 1, 2, 3: \$75,000, \$75,000 \$97,500
 Primary Sales Initiatives:
My primary source of my sales come from lenders and real estate agents. But I want To expand on that

10. **Additional Information:** e.g., non-completes, previous criminal convictions, carrier terminations, bankruptcy, etc...
I have a non solicitation agree with the agency I'm with now for two years.