



**Please Complete, Sign and Fax to 1-866-275-1213 or  
Email to Taylor@CareerInsuranceAgents.com**

This non-disclosure agreement (Agreement) is between Career Insurance Agents, (CIA) and Timothy Mouton \_\_\_\_\_ (Prospect). Whereas CIA and Prospect wish to exchange certain information pertaining to the operations and contractual obligations of CIA and its independent contractors, these two parties hereby agree to the following conditions:

1. CIA will provide Prospect with an original copy "Draft" of its standard Agency/Agent contract (contract). In addition, CIA will provide Prospect with additional information, both orally and in writing, as to the operations and benefits of becoming an Independent Contractor with CIA.
2. Prospect agrees not to share this information with any third parties not explicitly approved by CIA and to use reasonable and practical care to protect and maintain possession of the contract and any other materials provided to Prospect by CIA. This applies not only to all original documents, but to all copies that may have been made by or supplied to Prospect.
3. Upon request of CIA, Prospect will return all documents, materials, and notes both originals and copies to CIA within 15 days of the request.
4. In the event of a breach or threatened breach of this Agreement, CIA shall be entitled to preliminary and final injunctions, in addition to any other rights and remedies available to it at law or in equity.
5. The validity and performance of this contract are governed by the laws of the State of Colorado.
6. This Agreement is binding upon the directors, officers, employees and agents of each party and will continue indefinitely, with the obligations of confidentiality surviving the termination of this Agreement.

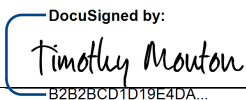
**Career Insurance Agents:**

**Prospect:**

Print Name \_\_\_\_\_

Print Name Timothy Mouton \_\_\_\_\_

Signature \_\_\_\_\_

Signature  \_\_\_\_\_  
B2B2BCD1019E4DA...

Title \_\_\_\_\_

Title President / Producer \_\_\_\_\_

Date \_\_\_\_\_

Date 6/29/2020 \_\_\_\_\_

Career Insurance Agents Prospective Agent Questionnaire

**\*All Information is held in strictest confidence.**

Please complete the information below and either Fax to: 1-866-275-1213 or  
Email to Taylor@CareerInsuranceAgents.com

How did you hear about CIA:

1. **Contact Information:** **Date:** 6/29/2020  
 Name: Timothy Mouton  
 Address: 8101 College Blvd, Suite 100  
 City: Overland Park State: Kansas Zip Code: 66210  
 Office PH: 888-502-7362 Cell PH: 816-491-4979 Fax: 888-502-7362  
 Preferred Email: tim@arenains.com

2. **Planned Business Location:** (retail, office space, suite, home based) Overland Park, KS (office space)

3. **Tell us about your background:** (Insurance, Financial, Tax Prep., what you did before...)  
Licensed P&C Since 2004, Ducked out in 2009 and became a Nurse. (Decision in grief due to P)

4. **Describe Your Present Situation:** (Captive or Independent Agency...Motivation for exploring options?)  
Independent. Right out the gate. (Quasi Successful back them. At square one)

5. **What are Your Most Important Needs:**  
Training, Technology, Business Systems, Goto Mentor of some type. Access and % of course.

6. **Please describe your typical Customer Profile:** (Preferred PL, Non-Standard PL, or Commercial – what segments...?) Small Business, Some Excess, Personal Lines, L&H

7. **What is Your Timeline in Making a Decision:** Assessing currently

8. **Present Agency Information:**

Written Premium Volume: \$1,000.00 opened last week (1 policy)  
PL% vs. CL% Split: So far 100% Surplus Line  
Lead Carrier(s): No access at present. Utilized Surplus Lines (Burlington Insurance)

9. **Plans going forward:**  
Estimated Premium Year 1, 2, 3: 1,000,000 (1st), 2,000,000 (2nd) \$ 4,000,000 (3rd)  
Estimated Commission Income Year 1, 2, 3: To Agency: 150-200K / 300-400/ 800-1MM

Primary Sales Initiatives:  
Marketing blitz on program business. Open and Coachable. All goals are currently subject to change due to reality check of market conditions and opportunity. rather shoot high than shoot low.

10. **Additional Information:** e.g., non-completes, previous criminal convictions, carrier terminations, bankruptcy, etc...  
none