



### American National Insurance Company One Moody Plaza Galveston, Texas 77550 (409) 763-4661 www.americannational.com

### A Life Insurance Illustration

Signature Whole Life Insurance Policy

> Designed for: Diane Ramsey West Virginia

Presented by: KATHLEEN ROEBUCK 507 EVEREST AVE SAINT ALBANS, West Virginia 25177

August 4, 2023

Policy ICC16 Form PWL16 RV122021

# AMERICAN NATIONAL INSURANCE COMPANY





# Company Overview (12/31/2021)

	Statutory <sup>1</sup>
Total Assets	\$23.8 billion
Liabilities	\$19.8 billion
Capital & Surplus	\$4.0 billion

Number of Life Policyholders: 1.8 million - Total Life Insurance in force: \$126.9 billion

### Ratings

American National Insurance Company has been evaluated and assigned the following ratings by nationally recognized, independent rating agencies. The ratings are current as of August 2022.

A. M. Best's Rating <sup>7</sup>	Α
Standard & Poor's Rating <sup>s</sup>	A
Fitch Rating <sup>2</sup>	A

### **Products and Services**

### Life Insurance

Term, whole, universal, and indexed life insurance products along with a range of riders to customize products to meet an individual's needs.

### Annuities

Fixed, indexed, and immediate annuities that can make funds last for a lifetime.

### **Pension Sales and Administration**

Customized pension plan design for small businesses with in-house administration and funding vehicles.

This is page 2 of 11 pages.

Participating Whole Life Insurance Policy

American National Insurance Company

Designed For: Diane Ra Issue Age: 66 Female Dividend Option Selec	-	Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 <b>Narrative Summary</b>				
	The traditional individual whole life insurance policy you are protection with guaranteed premiums, cash values and death guaranteed level premiums payable to age 121. The face are	h benefits. This policy has				
Female, Standard	The premium required for the insurance coverage will depen underwriting process and may vary from what is shown on th revised illustration with your insurance contract if it is issued	nis illustration. You will receive a				
	The initial death benefit is \$20,000. The actual amount payal loans or withdrawals, or increased by additional insurance be contract premium is paid when due, the death benefit is guar changes to the contract premium due to riders or other bene	enefits. Provided the annualized ranteed. The illustration shows any				
Contract Premium:	The initial annual premium of \$975.84 is paid at the beginnin mode noted. The contract premiums can be paid on an annu (PAC) or bi-weekly (e.g., payroll deduction) basis. Total year other than annual are greater than the annual premium. Any included in the premium column in the Numeric Summary se	ial, semi-annual, quarterly, monthly ly premiums under a different mode rider premiums applied for are				
Elements of the	Many elements of your life insurance policy will be guaranteed, including the premiums, basic cash surrender values and death benefit. However, certain elements of the policy are based or non-guaranteed dividends, which cannot be predicted.					
Dividends	Dividends paid are based on the company's year-by-year experience depending on items such as the general interest rate environment, the amount and timing of benefits and claims that the company pays, and the company's operating expenses. Dividends are illustrated based on current interest, mortality and expense rates. They are not guaranteed and are subject to change based on future company experience. Results may be more or less favorable.					
	Dividends increase the value of your life insurance policy by and/or death benefit; or by reducing the out of pocket outlay					
	<ul> <li>You have several options for the use of the dividends general that may be available include: <ul> <li>Paid-Up Additions – dividends are used to purchas value, eligible to earn dividends of their own;</li> <li>Dividend Accumulation – dividends are left on dep</li> <li>Cash – dividends are sent to you each year in the</li> <li>Premium Reduction – dividends are automatically This dividend option allows a secondary dividend Dividend Accumulation, or Cash.</li> </ul> </li> <li>The non-guaranteed values shown in this illustration assume as you have selected. Dividends are not guaranteed. Variatio following, depending on your dividend option: <ul> <li>Death benefit provided by dividends</li> <li>Policy cash values provided by dividends</li> <li>Total out-of-pocket outlay over the lifetime of the point.</li> </ul> </li> </ul>	se more insurance with cash posit and will earn interest; form of a check; or applied to reduce your premiums. option: Paid-Up Additions, e dividends are earned and applied ons in dividends paid will affect the				

Participating Whole Life Insurance Policy **American National Insurance Company** 

<i>Designed For:</i> Diane Ran Issue Age: 66 Female V <b>Dividend Option Select</b>	NV	Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 <b>Narrative Summary</b>
Loans F	Policy loans may be made against the cash value (including 8.00% interest. Loans do not affect the value of dividends.	dividends) at a guaranteed rate of

This is an Illustration not a contract.

Participating Whole Life Insurance Policy American National Insurance Company

Designed For: Diane Ramsey Initial Death Benefit: \$20,000 Issue Age: 66 Female WV Monthly (PAC) Premium: \$81.32 **Dividend Option Selected: Paid-Up Additions** Narrative Summary **Column Headings** Year – This column lists the policy year, which is the twelve month period that begins on the policy issue date. Age – This column lists the insured's age at issue plus the number of years that the policy is assumed to have been in force. Contract Premium + Riders - Is the contractually required amount of premium paid on the first day of the premium paying period and all subsequent premiums due under the policy. Planned Premium + Riders Outlay - Means the amount of premium assumed to be paid on the first day of the premium paying period and planned subsequent premiums by the policy owner or other premium payer out-of-pocket. Cash Value - Is the value of the policy if it is surrendered in exchange for termination of all benefits and is based on the cash value of all benefits under the policy less policy debt and interest. **Death Benefit** – Is the total amount payable in the event of the death of the proposed insured. Guaranteed - Columns illustrate policy values based on receipt of zero dividends. Values shown here can never be less. Non-Guaranteed Scale - Columns illustrate policy values based on the current dividend scale. Values will be less than illustrated if the dividend scale decreases. Values shown here are assumed to continue throughout the life of the policy. **Midpoint Scale** – Columns illustrate policy values based on half of the current dividend scale. Values will be less than illustrated if the dividend scale decreases. Values shown here are assumed to continue throughout the life of the policy. Tax Guidelines In order to receive favorable tax treatment of distributions (including loans) under the Internal Revenue Code, a life insurance policy must satisfy a 7-Pay Premium limitation during the first 7 years and during 7 years after certain policy changes. Failure to satisfy this limitation causes distributions to be taxable to the extent that there is a gain in the contract. In addition, there is a penalty of 10% of taxable income for distributions from such policies before age 59<sup>1</sup>/<sub>2</sub> with certain exceptions. In any case, a gain in the contract is taxable upon full surrender of the policy. Initial 7-Pay Premium: \$1,329.20 yearly maximum Certain changes to the contract's benefits will alter the premium limitation, and could cause the contract to lose its favorable status. Please consult your insurance representative or tax advisor for more information. **Numeric Summary** The values under the non-guaranteed columns on the Numeric Summary page assume Values dividends are paid. Since the payment or value of dividends cannot be predicted, the following table is presented to show a range of values under various scenarios: guaranteed (no dividends), non-guaranteed current dividends, and a midpoint between the two values. The actual policy values will be more or less favorable than these illustrated ranges of dividends payments.

Participating Whole Life Insurance Policy

American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV **Dividend Option Selected: Paid-Up Additions**

Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 **Numeric Summary** 

<i>Underwriting Class:</i> Female, Standard Non-Nicotine User	Contract Annualiz		e Policy Summary	\$975.84
<b>Guaranteed</b> Cash values and	Pay All Years Summary Year	Guaranteed No Dividends	Non-Guaranteed Midpoint Dividends	Non-Guaranteed Current Dividends
No dividends	Years to Pay Out of Pocket	55	55	55
Midpoint	Age 70			
Cash values and 50%	Cash Value	\$1,280	\$1,340	\$1,400
of current dividends	Net Death Benefit	\$20,000	\$20,116	\$20,233
	Year 5			
Current	Cash Value	\$1,871	\$1,956	\$2,040
Cash values and current dividends	Net Death Benefit	\$20,000	\$20,158	\$20,316
current uividends	Year 10			
Dividend Option	Cash Value	\$4,953	\$5 <b>,</b> 189	\$5 <b>,</b> 426
Selected:	Net Death Benefit	\$20,000	\$20 <b>,</b> 384	\$20 <b>,</b> 772
Paid-Up Additions	Age 85			
	Cash Value	\$10,477	\$11,142	\$11 <b>,</b> 820
This illustration	Net Death Benefit	\$20,000	\$20,880	\$21 <b>,</b> 780
presumes the non-	Year 20			
guaranteed elements will continue as	Cash Value	\$11,027	\$11 <b>,</b> 752	\$12,494
assumed for all years	Net Death Benefit	\$20,000	\$20,943	\$21,908
shown. This is not	Age 90			
likely to occur, and	Cash Value	\$13,020	\$14,011	\$15,034
actual results may be	Net Death Benefit	\$20,000	\$21,209	\$22 <b>,</b> 456
more or less favorable.	All Years - Total	450 671		
	Premiums	\$53,671	\$53,671	\$53 <b>,</b> 671
	I have received a copy of illustrated are subject to they are not guaranteed.			
		Applicant		Date
	I certify that this illustration any non-guaranteed eleme that are inconsistent with th	has been presented ents illustrated are sub	to the applicant and that	
		Agent		Date
Policy ICC16 Form PWL	.16 RV122021		This is an Illus	stration not a contract.

Participating Whole Life Insurance Policy American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV Dividend Option Selected: Paid-Up Additions

Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 Life Insurance Policy Illustration

Mode: A = Annual; S = Semi-Annual; Q = Quarterly; P = Monthly (PAC); B = Bi-Weekly.

		Guaranteed Value					Non-Guaranteed Value, Current Dividends				
Age	End of Year	Mode	Contract Premium + Riders	Cash Value	Death Benefit	Mode	Cash Outlay	Cash Value	Death Benefit		
-											
67	1	P	976	0	20,000	P	976	0	20,000		
68	2	P	976	130	20,000	P	976	167	20,075		
69	3	P	976	699	20,000	P	976	776	20,153		
70	4	P	976	1,280	20,000	P	976	1,400	20,233		
71	5	Р	976	1,871	20,000	Р	976	2,040	20,316		
72	6	Р	976	2,473	20,000	Р	976	2,694	20,402		
73	7	P	976	3,084	20,000	P	976	3,361	20,490		
74	8	P	976	3,702	20,000	P	976	4,039	20,581		
75	9	P	976	4,325	20,000	P	976	4,728	20,675		
76	10	Р	976	4,953	20,000	Р	976	5,426	20,772		
			9,758				9,758				
77	11	Р	976	5,585	20,000	Р	976	6,133	20,872		
78	12	P	976	6,217	20,000	P	976	6,846	20,974		
79	13	P	976	6,848	20,000	P	976	7,563	21,080		
80	14	P	976	7,476	20,000	Ρ	976	8,281	21,188		
81	15	Р	976	8,094	20,000	Р	976	8,995	21,301		

These guaranteed contract values and benefits assume the Contract Premium is paid in full each year. Any outstanding loan balance and loan interest would reduce the death benefit and cash value. Premiums are assumed to be paid at the beginning of the payment period and contract values are illustrated as of the end of the year.

Participating Whole Life Insurance Policy American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV Dividend Option Selected: Paid-Up Additions

Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 Life Insurance Policy Illustration

Mode: A = Annual; S = Semi-Annual; Q = Quarterly; P = Monthly (PAC); B = Bi-Weekly.

			Guarantee	ed Value				976 9,704 976 10,411 976 11,118 976 11,820 976 12,494 19,517 976 13,155 976 13,801 976 14,428 976 15,034		
Age	End of Year	Mode	Contract Premium + Riders	Cash Value	Death Benefit	Mode			Deat. Benefi	
82	16	P	976	8,700	20,000	P	976	9,704	21,41	
83	17	P	976	9,299	20,000	Р			21,53	
84	18	P	976	9,893	20,000	P	976		21,65	
85	19	P	976	10,477	20,000	P	976	11,820	21,78	
86	20	P	976	11,027	20,000	Р	976	12,494	21,90	
			19,517				19,517			
87	21	P	976	11,558	20,000	P	976	13,155	22,04	
88	22	P	976	12,070	20,000	P	976	13,801	22,1	
89	23	P	976	12,558	20,000	Р	976	14,428	22,3	
90	24	P	976	13,020	20,000	Р	976	15,034	22,45	
91	25	Р	976	13,455	20,000	P	976	15,618	22,6	
92	26	P	976	13,867	20,000	Р	976	16,182	22,7	
93	27	P	976	14,255	20,000	P	976	16,726	22,9	
94	28	P	976	14,619	20,000	Р	976	17,251	23,0	
95	29	P	976	14,970	20,000	Р	976	17,766	23,2	
96	30	P	976	15,308	20,000	P	976	18,272	23,3	
			29,275				29,275			

These guaranteed contract values and benefits assume the Contract Premium is paid in full each year. Any outstanding loan balance and loan interest would reduce the death benefit and cash value. Premiums are assumed to be paid at the beginning of the payment period and contract values are illustrated as of the end of the year.

Participating Whole Life Insurance Policy American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV Dividend Option Selected: Paid-Up Additions

Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 Life Insurance Policy Illustration

Mode: A = Annual; S = Semi-Annual; Q = Quarterly; P = Monthly (PAC); B = Bi-Weekly.

			Guarantee	ed Value		Non-Guaranteed Value, Current Dividends				
_	End of		Contract Premium	Cash	Death		Cash	Cash	Death	
Age	Year	Mode	+ Riders	Value	Benefit	Mode	Outlay	Value	Benefit	
97	31	Р	976	15,623	20,000	P	976	18,757	23,532	
98	32	Р	976	15,911	20,000	P	976	19,219	23,697	
99	33	Р	976	16,171	20,000	P	976	19,654	23,865	
100	34	Р	976	16,397	20,000	P	976	20,058	24,035	
101	35	Р	976	16,584	20,000	Р	976	20,424	24,210	
102	36	Р	976	16,752	20,000	Р	976	20,771	24,387	
103	37	P	976	16,901	20,000	P	976	21,102	24,566	
104	38	P	976	17,034	20,000	P	976	21,418	24,747	
105	39	Р	976	17,154	20,000	P	976	21,722	24,930	
106	40	Р	976	17,269	20,000	Р	976	22,023	25,114	
			39,034				39,034			
107	41	Р	976	17,391	20,000	Р	976	22,334	25,299	
108	42	Р	976	17,508	20,000	P	976	22,642	25,486	
109	43	Р	976	17,621	20,000	P	976	22,947	25,673	
110	44	P	976	17,730	20,000	P	976	23,250	25,862	
111	45	P	976	17,834	20,000	P	976	23,549	26,053	

These guaranteed contract values and benefits assume the Contract Premium is paid in full each year. Any outstanding loan balance and loan interest would reduce the death benefit and cash value. Premiums are assumed to be paid at the beginning of the payment period and contract values are illustrated as of the end of the year.

Participating Whole Life Insurance Policy American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV Dividend Option Selected: Paid-Up Additions

#### Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 Life Insurance Policy Illustration

Mode: A = Annual; S = Semi-Annual; Q = Quarterly; P = Monthly (PAC); B = Bi-Weekly.

			Guaranteed Value Non-Guaranteed Value, Current Dividends					•	
Age	End of Year	Mode	Contract Premium + Riders	Cash Value	Death Benefit	Mode	Cash Outlay	Cash Value	Death Benefit
112	46	P	976	17,934	20,000	P	976	23,846	26,245
113	47	P	976	18,030	20,000	P	976	24,141	26,438
114	48	P	976	18,122	20,000	P	976	24,433	26,632
115	49	P	976	18,210	20,000	P	976	24,723	26,828
116	50	Р	976	18,294	20,000	P	976	25,011	27,025
			48,792				48,792		
117	51	P	976	18,374	20,000	Р	976	25,296	27,224
118	52	P	976	18,452	20,000	P	976	25,580	27,424
119	53	P	976	18,526	20,000	P	976	25,861	27,625
120	54	P	976	18,596	20,000	P	976	26,141	27,828
121	55	P	976	20,000	20,000	P	976	27,950	27,950
			53,671				53,671		

Premiums are required for all years. Depending on actual dividends credited to the contract, premiums may need to be resumed to maintain the contract. Actual dividend values could change based on the company's experience with benefit payments, investment results and operating expenses.

Policy ICC16 Form PWL16 RV122021

Participating Whole Life Insurance Policy American National Insurance Company

#### Designed For: Diane Ramsey Issue Age: 66 Female WV Dividend Option Selected: Paid-Up Additions

Initial Death Benefit: \$20,000 Monthly (PAC) Premium: \$81.32 Life Insurance Illustration Cost Indices

#### Interest Adjusted Cost Indices at 5.00%

These cost indices are useful for comparing the relative costs of similar policies. A policy with a smaller index number is generally a better buy than one with a larger number. The Surrender Cost Index is useful if you intend to terminate the policy. The Payment Index is useful if the policy is to be continued. The Equivalent Level Annual Dividend shows the part dividends play in determining the indices.

	Guarante	ed Values	Non-Guaranteed Values		
	10 Year	20 Year	10 Year	20 Year 30.35	
Surrender Cost	30.04	32.91	28.12		
Net Payment Cost	48.79	48.79	46.87	46.23	
Equiv. Level Dividend	N/A	N/A	1.92	2.57	

#### Premiums and Coverage Summary

	Coverage Amount	To Age	Annual			
Signature Whole Life	\$20,000	121	\$941.20			
	Total Coverage		Annual	Semi- Annual	Quarterly	Monthly (PAC)
Total Premium	\$20,000		\$941.20	\$484.72	\$249.42	\$81.32

### American National Insurance Company Galveston, Texas

### Supplemental Illustration Whole Life Dividends

Desig Fema Speci	ale Ag	e:	Diane Ra 66 Stanc None	amsey dard Non-Nicotine User			Tax Brack Initial Prer Initial Dea			22% \$81.32 \$20,000
End of <u>Year</u> 1	<u>Age</u> 67	Contract Premium 976	Annual <u>Outlay</u> 976	Annual Dividend	Dividend to <u>PUA's</u> 0	Dividend to <u>Accumulate</u> 0	Dividend Reduces <u>Premium</u> 0	Dividend Paid in <u>Cash</u> O	Dividend To <u>OYT</u> 0	Excess Dividend O
2	68	976	976	37	37	0	0	0	0	0
3	69	976	976	39	39	0	0	0	0	0
4	70	976	976	42	42	0	0	0	0	0
5	71	976	976	44	44	0	0	0	0	0
6	72	976	976	47	47	0	0	0	0	0
7	73	976	976	50	50	0	0	0	0	0
8	74	976	976	53	53	0	0	0	0	0
9	75	976	976	57	57	0	0	0	0	0
10	76	976	976	60	60	0	0	0	0	0
		9,758	9,758	429	429	0	0	0	0	0
11	77	976	976	63	63	0	0	0	0	0
12	78	976	976	67	67	0	0	0	0	0
13	79	976	976	71	71	0	0	0	0	0
14	80	976	976	75	75	0	0	0	0	0
15	81	976	976	79	79	0	0	0	0	0
16	82	976	976	83	83	0	0	0	0	0
17	83	976	976	87	87	0	0	0	0	0
18	84	976	976	91	91	0	0	0	0	0
19	85	976	976	95	95	0	0	0	0	0
20	86	976	976	100	100	0	0	0	0	0
		19,517	19,517	1,240	1,240	0	0	0	0	0
21	87	976	976	105	105	0	0	0	0	0
22	88	976	976	109	109	0	0	0	0	0
23	89	976	976	114	114	0	0	0	0	0
24	90	976	976	118	118	0	0	0	0	0
25	91	976	976	122	122	0	0	0	0	0
26	92	976	976	127	127	0	0	0	0	0
27	93	976	976	131	131	0	0	0	0	0
28	94	976	976	135	135	0	0	0	0	0
29	95	976	976	138	138	0	0	0	0	0
30	96	976	976	141	141	0		0	0	0
		29,275	29,275	2,479	2,479	0	0	0	0	0
31	97	976	976	145	145	0	0	0	0	0
32	98	976	976	149	149	0	0	0	0	0
33	99	976	976	153	153	0	0	0	0	0
34	100	976	976	157	157	0	0	0	0	0
35	101	976	976	161	161	0	0	0	0	0

The values and benefits are not guaranteed and are subject to change unless the column is marked guaranteed. This supplemental illustration must be accompanied by a basic illustration for required disclosure.

Policy Form PWL16 RV122021

### American National Insurance Company Galveston, Texas

### Supplemental Illustration Whole Life Dividends

Desig Fema Speci	ile Ag	e:	Diane Ramsey 66 Standard Non-Nicotine User None				Tax Bracket: Initial Premium: Initial Death Benefit:			22% \$81.32 \$20,000
End					Dividend	Dividend	Dividend	Dividend	Dividend	
of		Contract	Annual	Annual	to	to	Reduces	Paid in	То	Excess
<u>Year</u>	<u>Aqe</u>	Premium	<u>Outlay</u>	<u>Dividend</u>	PUA's	<u>Accumulate</u>	Premium	Cash	OYT	<u>Dividend</u>
36	102	976	976	164	164	0	0	0	0	0
37	103	976	976	166	166	0	0	0	0	0
38	104	976	976	169	169	0	0	0	0	0
39	105	976	976	171	171	0	0	0	0	0
40	106	976	976	173	173	0	0	0	0	0
		39,034	39,034	4,085	4,085	0	0	0	0	0
41	107	976	976	174	174	0	0	0	0	0
42	108	976	976	176	176	0	0	0	0	0
43	109	976	976	178	178	0	0	0	0	0
44	110	976	976	180	180	0	0	0	0	0
45	111	976	976	181	181	0	0	0	0	0
46	112	976	976	183	183	0	0	0	0	0
47	113	976	976	185	185	0	0	0	0	0
48	114	976	976	187	187	0	0	0	0	0
49	115	976	976	188	188	0	0	0	0	0
50	116	976	976	190	190	0	0	0	0	0
		48,792	48,792	5,908	5,908	0	0	0	0	0
51	117	976	976	192	192	0	0	0	0	0
52	118	976	976	193	193	0	0	0	0	0
53	119	976	976	195	195	0	0	0	0	0
54	120	976	976	197	197	0	0	0	0	0
55	121	976	976	122	122	0	0	0	0	0
		53,671	53,671	6,807	6,807	0	0	0	0	0

The values and benefits are not guaranteed and are subject to change unless the column is marked guaranteed. This supplemental illustration must be accompanied by a basic illustration for required disclosure.

Policy Form PWL16 RV122021